



Leadtec[™]

B2B Ecommerce System Helps Hospitals Save Lives

Healthscope is in the business of saving lives. As one of Australia's leading private healthcare operators with hospitals around Australia, the company needs to focus on its patients and can't afford to waste time with manual order forms for thousands of individual line items.

"Each hospital is stocked with thousands of products from bandages and dressings to diagnostic equipment. We need to be able to ensure our stock levels are maintained and that our supply chain system is reliable," says Healthscope CIO Dougall McBurnie.

"Many Australian hospitals are still using paper based manual supply chain management systems and faxing or posting orders to individual suppliers. We want Healthscope's hospitals not only to offer the best in patient care, but also to implement the most effective supply chain systems to support that patient care."

Healthscope looked to Leadtec to achieve greater efficiency in its supply chain management by using Leadtec's b2b e-commerce messaging platform.

This technology allows Healthscope to digitally transmit purchase orders to its suppliers directly using Leadtec's platform. The service integrates the purchase orders from Healthscope's IT system to its suppliers system, reducing the time and effort required to order items for the hospital and data enter the invoices.

"The Leadtec system enables us to improve the efficiency of the hospital supply chain system and our accounts payable processes," says Dougall.

"This was critical in gaining business ownership for the initiative and support for an aggressive implementation schedule.

"Electronic trading has become a standard channel for communication between major companies. And with medical suppliers such as Johnson and Johnson

Case Study: Healthscope

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Leadtec InTouch

B2B Supply Chain Solutions
Communications & Integration



Integration to
Local Software

CLIENT SIDE SYSTEMS

Straight forward tools
and local software
integration delivered
in simple, flexible
modular packages.

and Clifford Hallam it makes sense for Healthscope to implement this technology and share, with our suppliers, the substantial business benefits,” Dougall says.

The Leadtec service is an on-demand, rather than client-side software program, that can communicate via different communication technologies like HTTP, AS2, and private links.

It provides a highly available supply chain system combined with a full off site disaster recovery system.

“The platform reduces the need for manual processes at both ends of the supply chain. This means rapid response to orders, quicker delivery and more clarity between trading partners. This delivers the win-win that customers are looking for”, says Leadtec’s Managing Director Scott Needham.