



**Leadtec**<sup>TM</sup>

## ABS Solution Makes Fashion Easy for Skye Apparel

The Skye Group is at the forefront of Australian fashion. As an importer and wholesaler of leading retail brands including Osh Kosh, Pierre Cardin, Hi-tec and Sunseeker, the company needs to get their stock to retail stores quickly and efficiently to meet the demands of Australia's fashion-savvy consumers.

To ensure their products get to the retail shelf on time, the Skye Group needed an efficient supply chain system that could work across several transport carriers, reduce the need for manual data entry, generate all documentation and automatically upload data at the end of the day.

To help manage its supply chain system, the Skye Group forged a partnership with Leadtec and Australian company Virtual Logistics (VLO), and implemented the Leadtec Transport Manager (LTM) program.

LTM, an ABS-integrated solution, works as an add-on module to ABS via a sophisticated interface that

manages the exchange of data from ABS to LTM. LTM then manages the dispatch and transport processes as well as all electronic communication to carriers.

Marc Scamps, managing director of VLO says the LTM module is an important part of the integrated solution the two companies provide to Skye.

"LTM is an add-on to the ABS program. Many companies that use the ABS program are forced to manually prepare consignment manifest details and shipping labels, using other systems. LTM automatically receives this information from ABS, reducing the need for manual data entry, saving valuable time and significantly improving accuracy."

Leadtec managing director, Scott Needham, says a key feature of the LTM module, is that it is integrated with Scan-pack output. The software also automatically costs each consignment, consolidates orders and reconciles invoices.

## Case Study: Skye Apparel

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### Leadtec InTouch

B2B Supply Chain Solutions  
Communications & Integration



#### Leadtec ABS

Scan Packing  
& Logistics



Integration to  
Local Software

#### CLIENT SIDE SYSTEMS

Straight forward tools  
and local software  
integration delivered  
in simple, flexible  
modular packages.

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Scott says LTM also has a comprehensive reporting capability, generating a variety of management reports either on a scheduled daily or weekly basis or on an on-demand basis at the request of Skye.

“These reports provide accurate and timely access to performance and cost data, which is crucial when you are working in the highly competitive retail space,” he says.

Scott says Leadtec’s platform can manage communications between companies and trading partners, and allowing trading partners to use different systems such as HTTPS, AS2 and FTP.